



Future Leaders LOOKING AHEAD

MBA's Future Leaders Program is an executive leadership development program that delivers a comprehensive curriculum for selected middle- and senior-level managers who have shown leadership interests and abilities. Participants enhance their skills through three hands-on sessions geared toward political activism; business analysis and problem solving; and experiential learning through collaboration, networking and peer group interaction. Now in its

19th year, Future Leaders has evolved into a highly recognized program that enhances executive skills and provides an opportunity for participants to develop relationships that last an entire career.

MBA will begin accepting applications for the 2016 program on October 13, 2015. The deadline for application submission is **January 15, 2016**. For more information, visit us at mbaeducation.org/futureleaders.

SPRING SESSION:

Leadership Development and the Federal Legislative Process

April 11-13, 2016 in Washington, D.C. (Held in conjunction with MBA's National Advocacy Conference)

- Gain a greater understanding of the characteristics of leadership.
- Participate in MBA's National Advocacy Conference and learn about the federal legislative and regulatory processes and the important issues facing the real estate finance industry.
- Receive an introduction to lobbying and gain an understanding of its importance to the legislative process.
- Join other MBA members and meet with elected representatives in Congress during the National Advocacy Conference's Annual Lobby Day.

SUMMER SESSION:

Leadership Practices and Business Acumen

June 7-10, 2016 in Washington, D.C.

- Hear presentations from MBA experts in economics, advocacy and regulatory compliance on the latest developments and trends that impact your business.
- Network, share best practices and brainstorm with other Future Leaders on key business challenges.
- Travel to the battlefields of Gettysburg to participate in the transformative journey led by the Lincoln Leadership Institute at Gettysburg.
- This session will focus on perfecting communication skills to position participants for success with executive audiences.

FALL SESSION:

Project Presentations and Graduation Ceremony

October 23, 2016 in Boston, MA (Held in conjunction with MBA's Annual Convention & Expo 2016)

- During a special open session, class members present their projects to the selected panelists.
- A winning project is selected based on predefined criteria and announced at the graduation ceremony.
- Participants also have a chance to experience all that MBA's Annual Convention has to offer: general sessions, workshops, networking events and the exhibit hall.

ABOUT THE PROGRAM

The Future Leaders program incorporates cutting-edge tools to enhance your leadership development, including the acclaimed Leadership Practices Inventory 360. This proven, researched-based evaluation tool from leadership experts Kouzes & Posner provides a comprehensive look at your performance that will form the basis of your personal leadership development plan.

In addition, the Future Leaders program includes a day at the innovative Lincoln Leadership Institute at Gettysburg, which focuses on leadership in a stressful and changing environment. Conducted at the site of the Gettysburg battlefield itself, the Institute offers a dramatic and inspiring look at how the lessons of history can guide leaders today.

Between the valuable in-person events, MBA supports participants throughout the year via mentoring, webinars and conference call touch-points, making this a truly comprehensive leadership development experience.

The Future Leaders program provides networking and development opportunities that are priceless — but also makes available a number of valuable events and tools for one remarkable price:

- Kouzes & Posner LPI 360 Assessment
- 6 MBA Webinars
- Lincoln Leadership Institute at Gettysburg field trip
- MBA's National Advocacy Conference
- MBA's Annual Convention & Expo
- Access to MBA proprietary research data studies and experts

Since MBA's Future Leaders program has three sessions that are interrelated, and each is an integral component of the curriculum, participants should commit to attending each session. Class members also participate in conference calls and team meetings related to group projects.

TUITION

The program cost is \$3,500 (member price) per person for MBA. Tuition includes registration for MBA's National Advocacy Conference, MBA's Annual Convention & Expo, the LPI 360 tool, the Lincoln Leadership Institute and much more. The combined cost of these components well exceeds the program tuition, and the rich content and unique networking experience make the Future Leaders Program a truly remarkable value.

WHO SHOULD APPLY

- Real estate finance professionals with at least 4 to 6 years of experience.
- Full-time employees of MBA member firms.
- Individuals who have demonstrated a commitment to a career in real estate finance through professional excellence and achievement.

Participants are selected based on professional and academic achievements and recommendations from their company presidents or chief executive officers (or the equivalent). Additional recommendations are encouraged.

Please note that participants are required to attend all Future Leaders events in their entirety.

HOW TO APPLY

MBA will accept applications for the 2016 Future Leaders program between October 13, 2015 and January 15, 2016. Please complete and email the application during the application period. For additional information, contact:

Mortgage Bankers Association
1919 M Street NW, 5th Floor
Washington, DC 20036
Phone: (800) 793-6222
Email: lvorb@mba.org

