Thursday, July 30th

1:00 pm - 1:10 pm -- Welcome and Introductions
   - Joel Kan, Associate Vice President of Economic & Industry Forecasting: Research and Economics, MBA

1:10 pm - 2:10 pm -- The State of the Market: What is Driving Condo Activity?
Speakers will focus on the economic, demographic, and industry trends that are driving increased condo activity, including a rising homeownership rate. These data will set the stage for the conversations later in the day, and will provide context for thinking about both opportunities and challenges in this market.
   - Sapan Bafna, Senior Leader, CondoSafe / Advanced Delivery Engines, CoreLogic
   - Joel Kan, Associate Vice President of Economic & Industry Forecasting: Research and Economics, MBA

2:10 pm – 3:10 pm – FHA Condo Policy: Focus on the Policy Changes
Last year, FHA made notable changes in their condo policy. Hear from FHA leadership regarding the early evidence regarding the impact of these policy changes, and additional color from their interactions with lenders and other market participants.
   - Julienne Joseph, Asst. Director of Government Housing Programs: Residential Policy, MBA (Moderator)
   - Michael H. McArdle, Branch Chief, Condo/Tech Branch I, Federal Housing Administration

3:10 pm – 4:00 pm – Condo Conversions, or Not?
As we navigate and recover from the COVID19 pandemic, the landscape for multifamily housing is likely to change. Pre-crisis, the industry was discussing the possibility and feasibility of converting some of these units to condominium projects to meet growing demand. However, in view of the economic and financial impact to renters and potential condo buyers, what can we expect in this segment of the market now? What are the hurdles that prospective developers and other face in today’s world when it comes to condo conversions?
   - Orest Tomaselli, President, National Condo Advisors, LLC
   - Melissa L. Cohn, Executive Vice President of Sales, Family First Funding, LLC
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1:00 pm - 2:00 pm -- GSE Condo Lending and Project Approval: What’s New?
Fannie Mae and Freddie Mac representatives will provide their latest thinking and any process changes with respect to project approval and condo lending. This is your opportunity to ask the agencies regarding any aspects of the current process and share your thoughts.
   - Joel McMahon, Collateral Risk Policy Sr., Freddie Mac
   - Elizabeth Myers, Director, Credit Risk, Fannie Mae

2:00 pm -- 2:45 pm --- VA Condo Lending: Navigating the Process
Lenders active in the VA program know that there are particular challenges making condo loans, especially for new construction. Hear from the VA directly regarding how to navigate these waters today, discuss policy updates and what changes in the program could make it operate more efficiently.
   - James B. Heaslet, Chief Appraiser, Department of Veteran Affairs

2:45 pm -- 4:00 pm – Lessons Learned from COVID-19, Risks and Opportunities in the Road Ahead
How did COVID-19 impact lending institutions? Following this, as the economy recovers, what changes are going to be made in terms of approvals, underwriting, and other aspects of the business? Finally, what are some risks and opportunities that may emerge? A valuable opportunity for attendees to discuss and share on various topics critical to the future of our business.
   - Kimberly Castiglioni, VP / National Condo Manager, Builder Division Wells Fargo Home Mortgage
   - Rachel Robinson, Project Manager, Quicken Loans, Inc.

Schedule and speakers are subject to change