



COMMERCIAL/MULTIFAMILY FUTURE LEADERS PROGRAM

Unlock Your Leadership Potential

EMPOWERING TOMORROW'S LEADERS IN THE COMMERCIAL/MULTIFAMILY REAL ESTATE FINANCE INDUSTRY

MBA Education's Commercial/Multifamily Future Leaders Program is a specialized curriculum for emerging executives who have demonstrated exceptional leadership potential and interest.

Application deadline: December 4.

MBA.ORG/FUTURELEADERS



2027 Enrollment Is Open

Participants enhance their skills through three hands-on sessions centered around a customized assessment of leadership behaviors and their strategic application; business analysis and problem-solving; and experiential learning through collaboration, networking, and peer group interaction, culminating in a group project presentation. This program seeks to enhance executive skills and provides a unique opportunity for participants to develop relationships that last an entire career.

SESSION 1:

April 4-7, 2027 in Washington, D.C.

(PART OF MBA'S NATIONAL ADVOCACY CONFERENCE)

- Get to know your Future Leader Program peers and assigned team
- Discuss The Leadership Challenge® and the Five Practices of Exemplary Leadership
- Unpack your Leadership Practices Inventory (LPI)® 360-degree assessment
- Gain a shared understanding of current challenges facing the group
- Participate in a networking reception
- Hear from current senior leaders in the industry
- Identify current policy and legislative issues affecting the industry
- As part of the National Advocacy Conference experience, network with peers from your state delegation and meet with your elected officials in Congress

SESSION 2:

JUNE 21-24, 2027 in Washington, D.C.

- Take a trip to the Lincoln Leadership Institute in Gettysburg, PA to learn how to apply leadership practices from the Civil War to modern day challenges
- Develop working relationships through team building exercises and case studies. Develop working relationships through team building exercises
- Hear from current leaders in the industry during panel discussions

- Practice your executive presence and presentation skills
- Learn how to have crucial conversations
- Kick-off your team project

SESSION 3:

October 17-20, 2027 in Nashville, TN

(PART OF MBA'S ANNUAL CONVENTION & EXPO)

- Present your team project to a panel of judges
- Receive recognition at MBA's Annual Convention & Expo
- Get inducted into the Future Leaders Alumni Group
- Participate in conference networking events and sessions

OTHER EVENTS (VIRTUAL):

- Team problem-solving sessions based on real business scenarios
- Follow-up discussions and peer idea exchanges regarding your LPI® 360-degree assessment
- Economic update from MBA's Research Team
- Political update from MBA's Legislative and Political Affairs Team
- Instructor-led Office Hours
- Working sessions with project team

About the Program

The Residential Future Leaders Program has three core learning objectives:

Learn from a 360-degree leadership

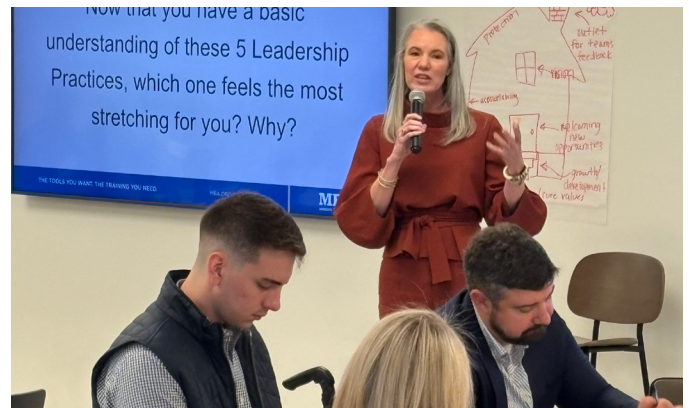
assessment: Participants receive a well-rounded view of their current leadership behaviors through a self-assessment and feedback from peers, subordinates, and superiors. Participants will use this feedback, coupled with peer idea exchanges, to develop and execute a personalized action plan. LPI sessions are led by Certified Master instructors from FlashPoint Leadership.

Develop strategic problem-solving

and team-building skills: Participants apply leadership practices in a team project based on a real-life mortgage business scenario. Together, participants formulate strategies for maximizing organizational performance and improving employee engagement, while refining their writing and presentation skills through a comprehensive paper and delivering a presentation to a panel of industry experts.

Learn and apply leadership best

practices: Participants explore effective solutions to common challenges through leadership case studies, models, and frameworks. Participants build leadership skills and gain insight into the importance of industry policy and advocacy through networking opportunities with senior industry leaders.



About the Speakers

PROGRAM SPEAKERS



Rodrigo Lopez, CMB
Chairman
AmeriSphere Companies



Christy Soukhamneut, CMB
Stratmor Group



Peter Grace, AMP
Chief Administrative Officer and
Senior Vice President of Industry
Education and Technology



David Upbin
Vice President of
Education and Strategy
Mortgage Bankers Association



Shawn McGory
Program Delivery and
Sales Support Specialist
Mortgage Bankers Association

PROGRAM CONTRIBUTORS



Robert D. Broeksmit, CMB
President and
Chief Executive Officer
Mortgage Bankers Association



Bill Killmer
Senior Vice President
of Legislative and Policy Affairs
Mortgage Bankers Association



Jamie Woodwell
Senior Vice President, Commercial/
Multifamily Policy and Strategic
Industry Engagement



Kelli Burke
Vice President, Commercial Real
Estate Finance, Policy and
Strategic Industry Engagement
Mortgage Bankers Association



Amy Savage
Director, Consulting Services
The Leadership Challenge®, Certified
Master Leadership Practices
Inventory®, Trained Coach



Amber Lawrence
Vice President,
Opportunity and Engagement
Mortgage Bankers Association



Reggie Booker
Associate Vice President,
Commercial/Multifamily Research
Mortgage Bankers Association



Gail Griffith, CRI
Associate Vice President,
Commercial/Multifamily
Education Content
Mortgage Bankers Association

Who Should Apply

- ✓ Commercial/multifamily real estate finance professionals with high leadership potential, and a desire to strengthen influence in the industry and within their organization.
- ✓ Individuals who have demonstrated a commitment to a career in commercial/multifamily real estate finance through professional excellence, achievement, growth and development.

Participants are selected based on these factors as well as recommendations from their company presidents, chief executive officers, or other executive leaders. Additional recommendations are encouraged.



HELP OFF-SET PROGRAM COSTS!

MBA's Path to Opportunity Scholarship allows recipients to receive up to \$1,500 in education funds. This education opportunity enables employees to advance their professional growth and career development. Learn more and apply at mba.org/pathtoopportunity.

HOW TO APPLY

Complete the online application by visiting mba.org/futureleaders **no later than December 4**. For additional information, contact:

Shawn McGory

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Tuition

The rich content, tailored approach to leadership development, access to top industry peers, and unique networking experience make the Future Leaders Program a career-long investment.

EARLY BIRD: \$7,450 / person

DEADLINE: October 16

REGULAR: \$7,800 / person

DEADLINE: December 4

ADDITIONAL EXECUTIVE COACHING PROGRAM: \$4,750 with application.

Fees do not include travel or lodging. Email Shawn McGory, at smcgory@mba.org for questions.

TUITION INCLUDES:

- *The Leadership Challenge*, by James Kouzes and Barry Posner
- The LPI:® Leadership Practices Inventory® 360-degree assessment and feedback report (digital copy) plus digital resources
- Participant workbook (hard copy)
- Values cards to help participants clarify their personal values
- Lincoln Leadership Institute at Gettysburg field trip
- The Leadership Challenge® Five Practices card
- Registration for [MBA's Annual Convention & Expo](#)
- **Registration for [MBA's National Advocacy Conference](#)**

FlashPoint. FlashPoint Leadership is a boutique WBENC-certified leadership development firm serving the Fortune 1000 with proven leadership, team effectiveness, and coaching solutions that make leaders, teams, and organizations more effective. FlashPoint delivers tailored consulting and research-driven leadership programs to empower your organization's leaders. Over the years, we've learned the value of strong leaders and teams and are passionate about creating workplaces where everyone can thrive.

OPTIONAL ADD-ONS:



Executive Coaching with the Fast Forward Group

MBA Education has partnered with the Fast Forward Group to offer best-in-class executive coaching services to MBA members. The program will enable members to gain access to elite consulting professionals at an affordable price and without the hassle of having to shop around for qualified professionals. Leaders at Fast Forward Group have created a tailored package and price exclusively for MBA members.